



# **Annual Report 2022**

Romania

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# Introduction by André Knaepen

Throughout the past year, Cegeka has proven to be a force of craftmanship and dedication. Despite the obstacles we faced - from geopolitical instability to the challenges of inflation - we rose to the occasion and were successful. In 2022, we achieved a turnover of 832 million euros, a 18% increase from the previous year, and our operational profit rose by 6%, reaching 63 million euros\*. This result is a testament to the hard work of all 'Cegekans': people who truly embody the spirit of our company. I also want to express my gratitude to CEO Stijn Bijnens, the captain of the Cegeka 'fleet', for his visionary leadership and guidance in (often) turbulent waters.

## " Throughout the past year, Cegeka has proven to be a force of craftmanship and dedication. "

At the heart of our success lies our steadfast dedication to our customers, reflected in our motto 'in close cooperation.' For three decades now, we have made customercentricity and collaboration our top priority. Every single person at Cegeka is expected to go above and beyond: it is a mindset that has earned us our loyal customer base and inspires trust in new customers. 'In close cooperation' was our guiding star when we started out in 1992 with 30 people, it still is today with over 6,000 employees, and it will always be so, however large we grow. And grow we will, both organically and through acquisitions. Today, Cegeka is present in 11 countries, and this number will increase.

Cegeka's 30th anniversary last year marked a significant milestone. We have become a leading IT integrator in Europe with a comprehensive portfolio. Our investments in Artificial Intelligence are rapidly establishing us as a European knowledge center, while our early adoption of the 5G technology solidifies our position as a pioneer. We continue to take bold steps with the 'Trinity of Innovation': 5G, Cloud and AI. Our public cloud competencies and private data centers allow us to pursue a hybrid cloud strategy, providing customers with the best of both worlds. Last but not least, our cybersecurity department is now at the forefront of the industry, providing a top-tier service.

As a sustainable business, our commitment to ESG goals is yielding positive results, and I could not be more pleased. We have set ambitious targets on reducing our environmental footprint, promoting diversity and inclusion in our workforce, and contributing to socially impactful projects. At Cegeka, sustainability is not just a buzzword; it is deeply rooted in our culture and values. Every day, I see progress across all our locations as we strive towards a more sustainable future.



To conclude, I am filled with pride and gratitude for all those who have contributed to our success. We all share the same goal: help customers become quick, supple, digitally relevant and ultimately resilient. I have no doubt that with our continued commitment to excellence, we will achieve even greater heights in the years to come.

Thank you to our customers, employees, business partners and stakeholders for your support and trust. Together, we will shape the future of technology.

**André Knaepen,** Founder and Chairman of the Board

\* IFRS compliant figures.

# **Introduction by Lucian Butnaru**

Cegeka Romania delivered strong financial results in 2022, with a remarkable 15% increase in profit center activity despite operating in a fiercely competitive market. We successfully acquired eight new high-end customers, including five local companies and three international businesses. This surpassed the industry growth rate and is a testament to our dedication to providing exceptional services. Our services portfolio expanded, offering application services with the innovative 'Team-as-a-Service' model. This solution provides unmatched agility and scalability, making it a turnkey solution for businesses of all sizes.

"We provide application services with the very successful 'Team-as-a-Service' model, providing unmatched agility and scalability with a turnkey solution."

Cegeka Romania has constantly evolved and developed new offerings in the local market with a core focus on professional services and consulting. Our extended portfolio includes application development, managed infrastructure services, cybersecurity and a range of smart Al-driven solutions, resulting in a more balanced offering. This strategy has made us a standout player in the Romanian market, opening up more cross-selling opportunities and group-level projects.

We place innovation at the core of our strategy. In the past year, we made a significant push with low-code/no-code platforms. Our innovation lab is always exploring new ideas and technologies, and we firmly believe that Artificial Intelligence has the potential to revolutionize the way we do business.

Our Academy Program stands out as one of our key accomplishments in 2022; it is an integral part of our HR and talent development efforts. In 2022, we reached a significant milestone with 19 successful hires. The fifth edition of the Academy commenced at the end of 2022, with 100 talented students benefiting from training, mentorship and hands-on experience working on customer projects. Our Academy Program is specifically tailored to enable growth opportunities for employees in key areas such as Java, .Net, quality assurance, DevOps and frontend development. Last but not least, we're committed to sustainability through initiatives like our green office campaign and a CSR strategy focused on education and supporting vulnerable communities. Specific projects include scholarships for students in underserved areas ('Vreau in clasa a 9a'), meals and homework support for children in underprivileged communities ('Paine si Maine'), and forest planting activities with the Planting Good Deeds NGO.

In conclusion, Cegeka Romania's emphasis on providing top-notch services while prioritizing innovation, employee engagement and customer satisfaction has led to its growth and success. With 900 employees in three offices, including its recently opened Bucharest location, we are poised to continue expanding and delivering high-quality services. I am proud of our achievements and excited for what the future holds as we strive to make a positive impact in our communities.

Lucian Butnaru, Managing Director Cegeka Romania



# **Introduction by Stijn Bijnens**

Despite the turbulence of our post-pandemic world, I remain very hopeful about the future. My optimistic outlook allows me to see every obstacle as an opportunity for positive change. At Cegeka, we believe technological innovation is the absolute key to driving that change forward. Take the rapid pace of Artificial Intelligent development: it is an awe-inspiring example of how innovation can revolutionize the way we live, work and solve complex problems in new ways. At Cegeka, we are committed to leveraging technology to do exactly that: to drive change, to create impact, and yes, to make the world a more sustainable and equitable place to live in.

I am delighted to report that our group has enjoyed a year of great success, thanks in large part to the contributions of each of our member countries. I want to take a moment to recognize two countries in particular. The Netherlands has been a crucial part of our organization, serving as a second home base for us. With Annelore Buijs taking the helm as Managing Director in January 2023, I have no doubt that our Dutch counterpart will thrive under her capable leadership. Meanwhile, in Sweden, we are excited to have Soazig Hamon as Managing Director. Her vision and expertise will be invaluable as we work to expand our presence in this market. Making waves with the Trinity of Innovation In 2020, I introduced the concept of the 'Trinity of Innovation.' I did so to highlight the powerful synergy that can be realized by combining Artificial Intelligence, 5G and cloud computing. Given their enormous potential, these technologies combined will fundamentally revolutionize our way of working. When the Trinity is in full force, we will witness productivity and operational efficiency gains we have not seen in decades.

That AI and 5G would be the focus of attention today, was something we anticipated. Our acquisition of nationwide 5G spectrum in 2022 put us squarely on the map as an unstoppable force in the b2b and b2c telco operator market. As for AI: today we have an international team of some 300 data and AI experts working in diverse fields, from data analytics to advanced Machine Learning. AI is here to stay: it will become the unmissable copilot in our lives.

Ourhybrid cloud strategy combines hyperscalers such as Microsoft Azure with our own Cegeka data centers, enabling us to provide customers with various levels of sovereignty based on their specific needs and legal requirements. Additionally, we are focused on developing a comprehensive managed services portfolio to enhance the consumability of our offerings, making them more flexible and user-friendly.

#### Connecting the dots in our portfolio

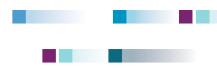
Cegeka's portfolio offers a comprehensive range of services and solutions that include applications, infrastructure, data solutions and consultancy. What sets us apart is not only the breadth and depth of our offer, but the



seamless integration of all the components. Our integrated end-to-end approach connects all the dots. In 2022, we have made significant progress in all of these areas, but I want to highlight two that exemplify our dedication to customer relevance.

First, our cyber security department has undergone significant changes in the last three years, culminating in our recognition as the number 1 Belux cybersecurity player in the 2023 Whitelane Report. The launch of the Cegeka C-SOR<sup>2</sup>C, a modern SOC with advanced automation techniques, aligns with our goal of shifting the conversation from cyber security – a technical debate – to cyber resilience – a business one.

Secondly, observability is becoming an increasingly important customer need in today's fast-paced digital landscape. At Cegeka, we recognize this and have made it a central focus of our customer engagement platform, Horizon. Through Horizon, we offer all our customers a 'single pane of glass' with granular insight into individual services, allowing them to take control of their digital environments. You could say that Horizon is the digital embodiment of our 'in close cooperation' philosophy.



# Driving change and making impact 'in close cooperation'

In the past three years, we have reinvented ourselves to build an even stronger organization. Our main priority isn't just growth, it is resilient growth. That means a laserlike focus on sustainability, adaptability, long-term vision and last but not least: customer relevance. We want to make impact and drive change for our customers and their customers – whether they are citizens, employees, caregivers, parents, patients, students, or anything else.

"Our main priority isn't just growth, it is resilient growth. That means a laserlike focus on sustainability, adaptability, long-term vision and last but not least: customer relevance. "

We do this 'in close cooperation', the personal credo of our founder André Knaepen and a reflection of how we work. 'In close cooperation' has always been centered on building lasting relationships based on trust and transparency. Our 'easy-to-talkto' reputation and 'contact-over-contract' mindset make us stand out from the crowd, especially as we expand into new territory. We are committed to maintaining these values, as they represent a promise to our customers: we're in this together.

In conclusion, we understand that our success is not just measured by financial growth, but by our ability to create sustainable and meaningful impact for our customers, employees, and society as a whole. We take sustainability seriously, and our commitment to our environmental, social, and governance (ESG) goals is a top priority. I am more than pleased with the sure and steady progress we are making on all fronts in all our locations.

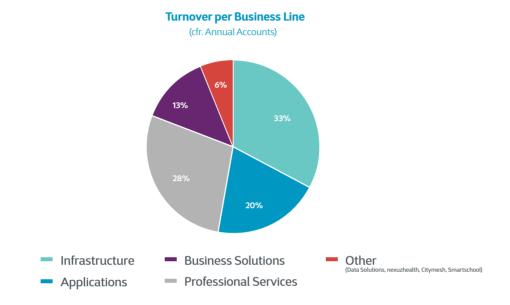
As the saying goes, people are at the heart of IT, and I wholeheartedly agree. I am incredibly proud of team Cegeka: today more than 6,000 people! They are the backbone of our success, and I thank them for their dedication, loyalty and hard work. I also extend my gratitude to our customers for their ongoing trust in our craftmanship and collaboration, and to our shareholders, investors and business partners for their support of our future vision.

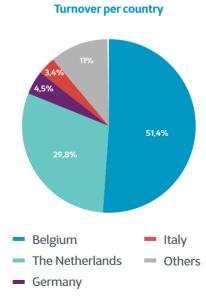
Stijn Bijnens CEO

# **Corporate financial results**

#### **Turnover and EBIT\***



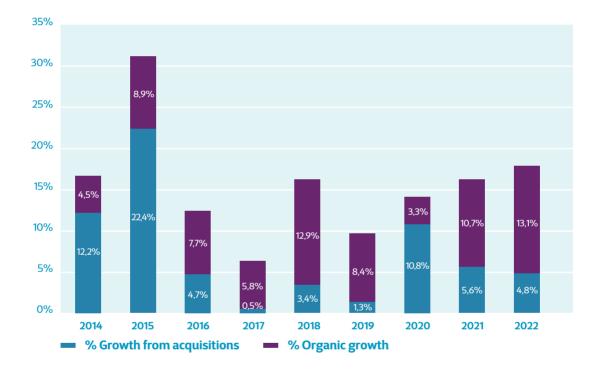








### Growth from acquistions vs organic growth



# Year in Review by Anik Stalmans, CHRO

Amidst the challenges we have faced, our organization has emerged as a resilient fleet, navigating with purpose and craftmanship. The key to our success? Our more than 6000 employees and their expertise. We firmly believe that the ability to adapt, continuously upskill, and wholeheartedly embrace new knowledge sets us apart in today's everevolving technological landscape.

"We firmly believe that the ability to adapt, continuously upskill, and wholeheartedly embrace new knowledge sets us apart in today's everevolving technological landscape."

Our commitment to Skill Management empowers everyone to take control of their professional development. At Cegeka, every employee has the tools to map their current and desired skills, identify skills gaps and navigate their career paths with purpose. By nurturing a culture of continuous learning, we ensure that skills become the lifeblood that propels our organization forward.



In line with our dedication to cross-country knowledge-sharing, we are virtualizing our L&D (Learning & Development) teams. While these teams maintain their local presence, we ensure that training content is universally accessible for everyone. Embracing online platforms as our primary training delivery method enables scalability, consistency and alignment with strategic skills and requirements.

Creating a harmonious and fulfilling workplace experience is deeply ingrained in our organizational ethos. We embrace a dynamic hybrid working model that empowers individuals to carve their own paths, fostering a culture of collaboration, innovation and personal growth. At the heart of our approach is servant leadership, where we prioritize meaningful value creation and drive our business forward with purpose and authenticity. Regarding ESG (environmental, social, and governance), we have established a solid foundation for sustainable practices aligned with our vision. Now, we are integrating these ESG practices into our global core activities. Transparency is paramount, and we actively select key performance indicators (KPIs) for reporting across all countries. We have implemented specific KPIs and genderspecific dashboards, focusing on inclusivity, diversity, ecological footprint reduction and impactful projects.

**Anik Stalmans,** CHRO





# Environmental, Social & Governance (ESG)

#### **Diversity and inclusion**

In the past year, Cegeka has made significant progress in championing diversity and inclusion. We have actively raised awareness about the contributions of women in IT, exemplified by Kristel Demotte's ambassadorship as the 2022 ICT Woman of the Year. Additionally, we proudly welcomed new female role models in leadership positions, including Annelore Buijs and Soazig Hamon, who now serve as Managing Directors for Cegeka in The Netherlands and Sweden respectively.

Today, our Corporate Leadership Team stands as a testament to our commitment, with over 30% representation of women, contributing to the growing female population of 22.4%. We also implemented recruitment strategies that prioritize merit and eliminate bias, fostering a level playing field for all candidates. Additionally, we support mentorship programs designed to empower and support young female talents as they embark on their professional journeys.



#### **Ecological footprint**

We have made great strides in sustainability, with 63% of fleet orders in Flanders now consisting of fully electric vehicles. Through our dedication to sustainable practices, we inspire companies and regions both within and outside our group to adopt similar initiatives and embrace environmentally responsible fleet operations. Sustainable transportation remains a key focus of our environmental strategy.

Our Cegeka data centers now operate on 100% green energy, with solar panels generating over 102K kWh of clean electricity. Also in place are highly efficient cooling systems. Additionally, we have implemented initiatives across our offices in Europe, focusing on energy efficiency, waste management and sustainable travel practices.



#### Impactful projects

Cegeka is dedicated to developing technological solutions that have a direct and substantial impact on burning platforms such as energy, healthcare, mobility and education, among others. Our commitment lies in empowering individuals in their various roles as citizens, parents, consumers, patients, students and employees, with the goal of enhancing their lives and driving positive change.

We are dedicated to developing sustainable energy solutions, enhancing healthcare services, optimizing mobility systems and revolutionizing education through innovative approaches that leverage AI and Machine Learning. With a citizen-centric focus, our goal is to directly impact the lives of individuals from diverse backgrounds, ultimately leading to a better and more secure world for all.



"At the heart of our success lies our steadfast dedication to our customers, reflected in our motto 'In close cooperation." For three decades now, we have made customer-centricity and collaboration our top priority."

André Knaepen, Founder

# The Trinity of Innovation

## Technology for the next decade

As we stand on the threshold of a new technological era, the 'Trinity of Innovation' is set to take center stage on this transformative journey. Simply put, it refers to the powerful combination of three cutting-edge technologies: 5G, Artificial Intelligence and cloud computing. By harnessing the power of AI, 5G and cloud, we can develop intelligent solutions that have the potential to revolutionize the world as we know it.

Cegeka has all the essential components to turn the Trinity into a reality across a range of projects. We are excited about a future where advanced technology-driven solutions powered by 5G, AI and cloud can help us tackle some of the most pressing challenges of our time.

#### 5G

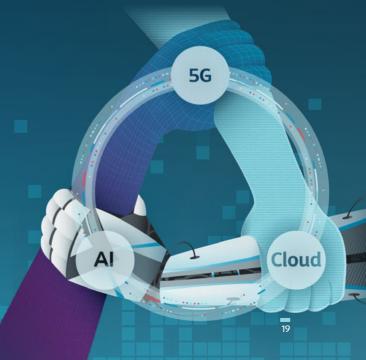
5G is a cloud-native, business-oriented technology that provides multi-Gbps peak data speeds, ultra-low latency, and massive network capacity. It offers robust end-to-end connectivity guarantees for the first time ever, making it ideal for mission-critical and business scenarios.

#### AI

AI is increasingly being leveraged by businesses to automate operations and inform strategies. By detecting patterns and trends in data that are difficult for humans to discern, AI algorithms can drive affordable decision-making and predictive capabilities.

#### CLOUD

The computing power in the cloud allows for large amounts of data to be cost-effectively stored, processed and computed upon. 5G acts as the connecting superhighway between data and the cloud.



# From cyber security to cyber resilience

## Successfully bridging the gap

The cyber security department has undergone a remarkable transformation over the past three years, culminating in a recognition as a n°1 cybersecurity player, as reflected in the 2023 Whitelane Report. Our mission is to help clients improve their cyber resilience through complementary services which combine assessment of cyber risks, prevention, detection, response and recovery. This dedication has been recognized by the fact that the number of Cegeka SOC (Security Operations Centre) customers has quintupled over the past three years, which serves as a testament to the trust they have placed in our organization.

Our goal is to shift the conversation from cyber security

a technical debate –
to cyber resilience –
a business one "



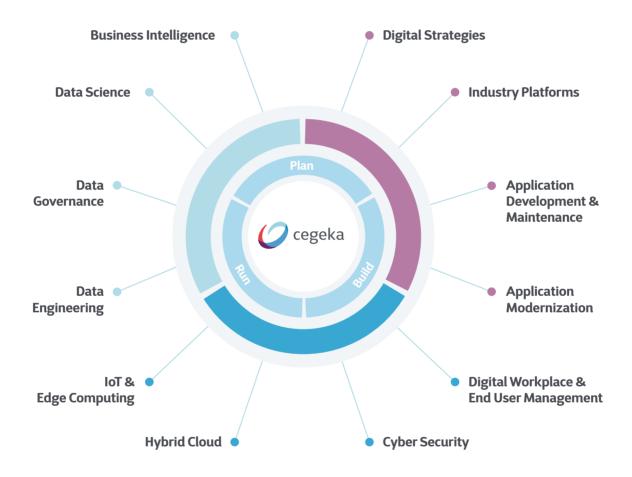
In today's market, cyber insurance policies are doubling each year, while their coverage is getting smaller and regulatory requirements drive the need for improvement. This context necessitates a fresh approach, one that centers around modern SOC services that drastically mitigate the risk of being breached



by combining detection & response and, more importantly, reduce recovery time in case an incident happens. That is why, in 2022, we launched our managed detection and response service delivered by our C-SOR<sup>2</sup>C: a modern SOC that utilizes advanced automation techniques and places a strong emphasis on response and recovery (R<sup>2</sup>). This also aligns with our goal of shifting the conversation from cyber security – a technical debate – to cyber resilience – a business one. Looking ahead to 2023, our focus remains on innovation and growth. We plan to further expand our cyber security portfolio to meet the evolving needs of our clients, including the launch of a unique security observability dashboard as part of Horizon – our customer engagement & observability portal – as well as the productization of our Identity & Access Management services. As a trusted end-to-end IT integration partner, we aim to continually enhance our clients' security postures, and contribute to the creation of a safer, more secure digital future.

Fabrice Wynants, Global Director Cyber Security & Networking

# **Solution Portfolio**



# **European presence**

#### BELGIUM

Hasselt (HQ + datacenter) • Leuven Brussels Antwerp Ghent Liège Braine-l'Alleud

#### LUXEMBOURG

Weiswampach Luxembourg

#### THE NETHERLANDS

Veenendaal Eindhoven Geleen (datacenter) • Zoetermeer Groningen Utrecht

#### GERMANY

Munich Frankfurt (Neu-Isenburg) Cologne Nuremberg

#### AUSTRIA

Vienna Neulengbach Graz

## ROMANIA Bucharest Iasi

**MOLDOVA** Chişinău

CZECH REPUBLIC Prague Olomouc

**SLOVAKIA** Bratislava

**GREECE** Athens

#### ITALY

Milan Gallarate Padua Rome

#### SWEDEN

Linköping Luleå Stockholm "We understand that our success is not just measured by financial growth, but by our ability to create sustainable and meaningful impact for our customers, employees, and society as a whole."

Stijn Bijnens, CEO

# Applications

### Year in review

At Cegeka, we are dedicated to helping CxO's achieve their digital transformation goals with a pragmatic approach. Our way of working is characterized by a results-driven perspective that cuts through trendy jargon and buzzwords ... and that moves the needle. But what really sets us apart is our drive to deeply understand, not just our customers, but their customers as well. We develop solutions that not only meet market demands but also provide real value to end users in all aspects of their lives, as office workers, citizens, consumers, parents, students, patients and so forth.

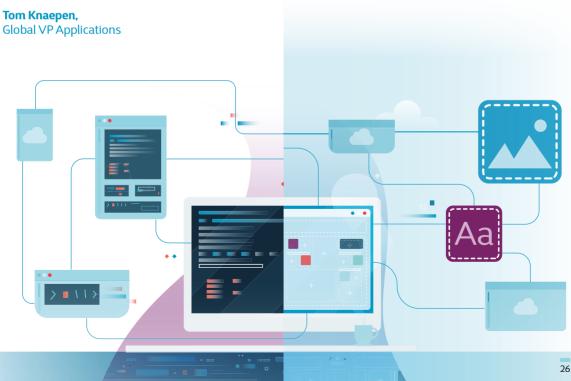
Last year, our 'Team-as-a-Service' model proved to be a valuable asset to customers who sought to tap into our expertise in a flexible way. Especially larger clients that invest in their own digital portfolio or IP have shown a growing interest in this engagement model, as it provides a practical and low-risk way to link their vision with a successful outcome. Our teams bring extensive knowledge and experience to every project, empowering our clients to confidently move forward.



In addition, we have noticed an emerging trend over the past year where companies increasingly seek no-code/low-code expertise. Our strategy involves merging these platforms with high-code solutions when appropriate, with one goal: the best possible cost-efficient outcome.

" Our people are our main asset, and we prioritize craftsmanship at the core of our value proposition. " Also, we have seen a sharp uptick in requests for integration services, particularly as businesses seek to unify data from various systems, including IoT, to gain a more comprehensive understanding of their operations and customer base.

Going forward, our portfolio will continue to focus on high-quality cloud-native application development, application modernization and integration services, ensuring business value through first-time-right and future-proof solutions. Our people are our main asset, and we prioritize craftsmanship at the core of our value proposition. Additionally, our expertise in 5G-connectivity, cloud strategy and a full range of data and AI solutions - the so-called 'Trinity of Innovation' - will help us drive business value and innovation through data-driven insights and automation.



# Tom Knaepen,

# Infrastructure

### Year in review

In 2022, we made significant strides in transforming our infrastructure business line, as our commitment to delivering high-quality, compliant, secure and consumable services continues to drive us forward. This year, the focus is on execution - delivering on the hard work of the previous years. With heavy investments in our people, processes and technology, we have a solid foundation and roadmap for the future, empowering us to tackle upcoming challenges with confidence.

" Our hybrid cloud approach, including public hyperscalers and Cegeka data centers, offers our customers various levels of sovereignty. "

Last year, our emphasis was on productizing our services, creating enabling components and managed services in three crucial domains: digital workplaces, cybersecurity & networking and hybrid cloud. The shift of focus from so-called 'traditional' tailor-made outsourcing to managed services, resulted in a ramp-up that provided greater flexibility and consumability. Additionally, we developed roadmaps around operational excellence, compliance, service maturity and digital innovation to reinforce our commitment to continuous improvement.

Acquiring SecurIT and Dexmach in 2021 and 2022 respectively, marked another significant step forward for us. Our collaboration with DexMach – a Microsoft 'Expert Managed Service Provider' – enabled us to offer secure-by-design, plug & play cloud solutions with automated services and measurable insights on Microsoft Azure. Our hybrid cloud approach, including public hyperscalers and Cegeka data centers, offers our customers various levels of sovereignty, ensuring the right 'nest' for every workload in a multi-cloud universe.

Also in 2022, we built a 'managed' platform that enables containerized application development and end-to-end support from the infrastructure layer all the way to the application layer. This platform covers all non-functionals and DevSecOps tooling, so developers don't have to reinvent the wheel with every project. The framework also guarantees that ecosystems remain standard, secure and performant, independently of the deployment model selected, private or public.

As we move forward with our transformation plan, one of our focus points is to bring together agile development and ITIL operations, a request echoed by many customers. Combining both means faster time-to-market for new products and services, increased customer satisfaction, and reduced costs due to streamlined processes and better resource utilization. Additionally, the combination of Agile and ITIL can help organizations to better adapt and improve their ability to innovate.



To top it off, we achieved an outstanding accomplishment in February 2023, securing the first position for both security services and hosting infrastructure in the 2023 BeLux IT Sourcing Study conducted by Whitelane Research. This achievement speaks volumes about the professionalism and dedication of our team and highlights our commitment to delivering top-notch services to our customers.

#### **Bart Watteeuw,** Global VP Infrastructure

# **Data Solutions**

## Year in review

Over the course of 2022, our business line expanded, resulting in a team of nearly 300 data and AI professionals. Our approach to data solutions is based on a deep understanding of data platform engineering, data migration, governance and integration – essential components for the success of AI and Machine Learning projects. By leveraging our expertise in these areas, we are able to develop innovative solutions that provide real value and enable our clients to convert data into intelligence. This comprehensive end-to-end approach sets us apart from other players in the AI industry.

At the end of 2022, we integrated the Smart Cities division into Data Solutions, adding strong IoT, AI and platform engineering craftmanship to our team. Also in 2022, our 'Team-as-a-Service' model started gaining traction among larger customers. Early 2023, we set up a global Data Solutions product development line, leading to customer-driven products like the 'Insights for Health' data solution

and the 'Safety Drone Shield' in collaboration with Citymesh. These efforts demonstrate our commitment to staying ahead of the curve and providing exceptional value to our clients.

Today, we can count on a team of exceptionally skilled professionals who have consistently delivered outstanding results for a diverse array of clients such as Fluvius, QPark, OneToyota, " Our team is more motivated than ever to tackle the challenges and seize the opportunities of this pivotal year for AI."

Plangroep, Nordiskbergteknik, and LRM medEmotion, to name but a few. We attribute our success to their hard work, dedication, and ability to make our customers' visions a reality. Their achievements speak volumes about our commitment to providing top-tier data solutions, and we remain focused on exploring novel and inventive approaches to surpassing our customers' expectations. In 2023 and beyond, we keep up the work on the Trinity of Innovation – Artificial Intelligence, 5G, and Cloud Computing. By embracing these transformative technologies, we're committed to driving innovation, pushing the limits of what's possible in our industry, and delivering game-changing solutions that create real value for our clients. Our team is more motivated than ever to tackle the challenges and seize the opportunities of this pivotal year for AI.

**Kristel Demotte,** Global VP Data Solutions





# **Professional Services**

### Year in review

Professional Services achieved outstanding results in 2022, as we continued to grow and expand our business. Throughout the year, we secured new customers, strengthened relationships with existing ones, reinforced our foothold in the federal government and maintained our strategic partnership with the European Institutions. Our team of over 550 professional consultants are the driving force behind our success, with strong skillsets that are continually evolving to stay future-proof and relevant.

In 2021, Switchfully became an integral part of Cegeka's Professional Services department. Established in 2018 as a Cegeka spin-off, Switchfully is solely focused on digital upskilling and reskilling, offering a wide range of training programs that help individuals without an IT background build the skills necessary to thrive in the digital age. With over 300 people already retrained as developers or analysts since its start, Switchfully plans to train another 100 in 2023, becoming an invaluable ally in the battle for IT talent in a time of skills scarcity.

At Cegeka, we firmly believe in 'in close cooperation' as our guiding principle. Customer satisfaction is paramount, and we work closely with our colleagues in other divisions to deliver the

best possible results. This customer-centric approach has resulted in many clients continuing to work with us, even after completing a small project, as they discover the full range of services that Cegeka has to offer. As we look to the future, we remain dedicated to supporting our customers' pursuit of efficiency, excellence and innovation and are confident in our ability to deliver top-quality services.



"Our 'easy-to-talk-to' reputation and 'contact-over-contract' mindset make us stand out from the crowd, expecially as we expand into new territory. We are committed to maintaining these values, as they represent a promise to our customers: we're in this together. "

Stijn Bijnens, CEO

# **Milestones**

#### 03.02.2022

### Cegeka and data specialist Solver Sweden join forces

Cegeka acquires a majority stake in the data specialist Solver Sweden AB. This strategic partnership with Solver Sweden represents an important step for Cegeka in their expansion into Scandinavia.

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#### 18.02.2022

### **Cegeka signs the Microsoft Partner Pledge**

Through our participation in this initiative, we are contributing to Microsoft's worldwide efforts to create a positive impact for a better future. Additionally, this aligns with Cegeka's commitment to corporate social responsibility, which is one of our key drivers.

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#### 22.02.2022

### Kristel Demotte voted ICT Woman of the Year 2022

Kristel Demotte, Global VP Data Solutions at Cegeka, has been awarded the title of ICT Woman of the Year by Data News. She is determined to serve as a positive example and advocate for girls and women who aspire to pursue a career in the field of information technology.

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#### 25.02.2022

# Whitelane Report on ICT outsourcing 2022: Cegeka in top 5 suppliers in BeLux

Cegeka ranks in the top 5 of best IT suppliers in the BeLux in 2022, based on an analysis of Whitelane Research. The study highlights the professionalism and quality of the services offered by Cegeka by showing an overall satisfaction of our customers of 81%, 6% above average.



#### 11.03.2022

### Cegeka supports Citymesh initiative to help Ukrainian refugees

Along with the rest of the world, we were appalled, infuriated, and heartbroken by the reports emerging from the Russian invasion in Ukraine. A team of Citymesh IT professionals, accompanied by a group of Flemish firefighters, traveled to Poland to provide assistance to refugees at the border.

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#### 11.05.2022

## Cegeka launches its C-SOR<sup>2</sup>C cyber security solution

Cegeka has expanded its services with the introduction of C-SOR<sup>2</sup>C (Cyber Security Operations and Response Centre). C-SOR<sup>2</sup>C covers all activity related to monitoring, detecting and responding to cyber security incidents. The launch was announced at the 2022 Cybersec Europe Forum.

( READ MORE

#### 12.05.2022

### Stijn Bijnens voted IT Person of the Year

Stijn Bijnens, Cegeka's CEO, has been voted IT Person of the Year by independent ICT website Computable, who presented him with the award at the Cybersec Europe 2022 trade show in Brussels.

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#### 03.06.2022

### Cegeka: Customer Centric IT Company of the Year

Cegeka has won the Customer Centric IT Company of the Year award at the Data News Awards for Excellence 2022. The award was granted during a gala evening in Brussels Expo.



#### 08.06.2022

# Cegeka strengthens public cloud capabilities by joining forces with DexMach

Cegeka is acquiring all shares in DexMach. This acquisition strengthens Cegeka's activities in the field of cloud, in particular, public cloud. DexMach is one of three Azure Expert MSPs in Belgium and combines it with 7 Microsoft Advanced Specializations.

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#### 21.06.2022

# Citymesh and DIGI win spectrum in the 5G auction and will start building a nationwide network

Citymesh and RCS & RDS, the Romanian subsidiary of DIGI Communications N.V. (DIGI), an EU telecommunications group, win the new entrant package spectrum in the 5G-auction and will start the build of a new (4<sup>th</sup>) national mobile network in Belgium.

(READ MORE)

#### 25.08.2022

### Cegeka receives Microsoft Business Applications 'Inner Circle' award for fifth time

European IT company Cegeka receives the 'Inner Circle' label for Microsoft Business Applications. Cegeka has been among the global top 1% of Microsoft Dynamics partners for its fifth year now.

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#### 31.08.2022

### Cegeka strengthens CRM position after Avento acquisition

European IT provider Cegeka is taking over all shares in CRM expert Avento. Avento will be integrated into Cegeka Business Solutions, Cegeka Group's partner for Microsoft Dynamics 365 solutions.



#### 03.10.2022

### Cegeka awarded by Cisco with Challenger Award of the Year

Cegeka received the Challenger Award at the Cisco BeLux Partner Awards. Each year Cisco spotlights partners who help customers in their speeded-up digitalization.

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#### 04.10.2022

### Cegeka awarded with Solutions Partner for Microsoft Cloud

Cegeka has been granted the Microsoft Cloud Solutions partner status, making them the first company in Belgium to achieve this level of recognition.

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#### 22.11.2022

### NSI pushes further growth with acquisition of BuSI

NSI, the Cegeka Group company active in the French-speaking markets, continues its expansion and has acquired BuSI. By acquiring 100% of the shares of BuSI, NSI confirms its intention to strongly grow its presence in Belgium and now has almost 1,400 employees.

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#### 01.12.2022

## Annelore Buijs appointed new Managing Director of Cegeka Netherlands

Annelore Buijs comes to Cegeka from Medipoint, where she was Managing Director. Prior to that, she was VP of Customer Operations, BU Retail at Worldline Global and Managing Director at Dixons Dixons Carphone. Annelore began her professional life at Dutch telecom KPN.



#### 09.01.2023

### Geert Rottier Chief Marketing Officer (CMO) Cegeka

Geert Rottier is taking on the role of Chief Marketing Officer (CMO) with the group. Geert joins Cegeka from Proximus, where he held the role of Director of Enterprise Segments.

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#### 21.02.2023

# Cegeka strengthens position in Italy after Westpole Italy acquisition

European IT provider Cegeka is taking over all shares in Westpole Italy. With the acquisition, Cegeka is further expanding its activities in Italy. Westpole Italy has four offices, with headquarters in Milan and a staff of 190 employees.

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#### 24.02.2023

# Cegeka is number 1 for security and infrastructure hosting in Belgium and Luxembourg

Cegeka has once again posted brilliant results in the annual Whitelane Research study on outsourcing. Based on this customer satisfaction survey, Cegeka tops the list for providing security services and for hosting infrastructure.

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#### 06.03.2023

# Soazig Hamon appointed new Managing Director of Cegeka Sweden

Soazig started her consulting journey at Accenture implementing ERP solutions and then took on a leadership position in 2012 at Avanade. In recent years, Soazig has led business transformation projects within retail, both from the client side and from LS Retail.



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