



# Power Up Your Supply Chain: A Cheat Sheet for Finding the Right Tech Partner

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## A Cheat Sheet for Finding the Right Tech Partner



Supply chain digitization isn't just a buzzword—it's the cornerstone of AI-powered processes and next-gen cloud solutions. The challenge? Finding a partner that can unlock your competitive edge. This cheat sheet will help you choose the right vendor to achieve agile alignment, accelerate your supply chain operations, and make a real impact.



### Define your requirements

- Is your team aligned on business objectives?
- Do you have an implementation and integration timeline?
- Do you know what specific functionalities will be most effective to streamline?
- Do you know what features to prioritize that would make your function in the supply chain easier?



### Understand the technology

- Is their interface simple and easy to use?
- Can they scale to accommodate rapid traffic spikes or expansions into new markets?
- Do they have comprehensive data security and compliance measures in place?
- Can you get a sense of what the implementation process will look like?



### Establish a vendor criteria

- Do you know their success rate with businesses like yours?
- Do they have the requisite experience you need?
- Have you asked for case studies that closely align with your use cases?
- Do you have a list of their references and reviews?



### Crunch the numbers

- What is the total cost of ownership?
- Have you tied the solution to short-term and long-term metrics?
- Do they provide regular updates and enhancements?
- Do their Service Level Agreements (SLAs) match your uptime, performance, and data availability needs?



### Get to know their level of support

- Is their customer support responsive?
- Do they offer training workshops?
- Are they willing to come in and work with your team?
- Can they conduct a pilot program that allows you to evaluate the partnership's real-world value?